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**Woods Hole Group Hires New Business Development Manager/Senior Oceanographer for the Houston, TX Office**

*Rob Smith joined the company on October 20, 2016.*

**Falmouth, MA** - Woods Hole Group is pleased to announce a strategic staffing addition to the company. Rob Smith joined Woods Hole Group in October as the new Business Development Manager/Senior Oceanographer. He will reside in the Texas Office, and support the company's domestic and worldwide activities.

Rob comes to Woods Hole Group with nearly 30 years of expertise in applied, commercial oceanography and marine environmental science in support of offshore and coastal engineering and marine environmental operational challenges. His career development commenced from laboratory analysis of marine sediments to undertaking coastal and offshore oceanographic and meteorological field studies and data analysis, and on to project management. He moved into a commercial and sales management capacity before transferring to the US in 2001, where his focus was the provision of metocean services for offshore oil and gas, coastal engineering and offshore renewable projects from a commercial management, business development and overall business management perspective as Managing Director of Fugro GEOS Inc.

"We are uniquely positioned to diversify into growing coastal climate change, sustainable ecology, and offshore energy markets worldwide. Rob's market insight, professionalism, and industry experience will help fuel our growth." says Bob Hamilton, President of Woods Hole Group.

"Rob brings worldwide experiences and global outlook on business development and his depth of operational experience will be an asset from which we can build on," said Robert Catalano, Vice President, Science Operations.

“I am delighted to be joining the Woods Hole Group Team. I have been aware of the strong technical capability and integrity of the Woods Hole Group oceanographers, engineers and environmental scientists for many years,” Rob said. “I am looking forward to working with the team to further develop the Woods Hole Group markets and capabilities and to meet and exceed their Client expectations.”

*About Woods Hole Group:*

*Woods Hole Group is an international, environmental scientific and engineering consulting organization headquartered in Falmouth, Massachusetts. With its breadth of vision and emphasis on a sustainable future global environment, Woods Hole Group provides premier integrated solutions to meet the challenge of environmental problems worldwide. Woods Hole Group’s expertise includes: Coastal sciences, engineering & planning; Applied ecology & sustainability; and Oceanography & measurement systems. Woods Hole Group celebrates its 30<sup>th</sup> anniversary on May 16, 2016. For more information, visit [www.woodsholegroup.com](http://www.woodsholegroup.com).*

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